CURRICULUM VITAE

GENERAL INFORMATION

Name Surname	Dovydas Palaima
Office phone	+ 370 706 80 002
Email	dovydas.palaima@kam.lt

EDUCATION

2008 09 – 2009 12

Katholieke Universiteit Leuven
Belgium

Advanced master's degree in European politics and policies.

- Passed cum laude. English in this programme was the language of instruction.

2006 01 – 2007 06

Vilnius University
Lithuania

Master's degree in international business economics and management.

- English in this programme was the language of instruction.

2001 09 – 2005 06

Vytautas Magnus University
Lithuania

Bachelor's degree in political sciences.

WORK EXPERIENCE

2026 03 – now

Defence Materiel Agency – Lithuania

Director

- Defence procurement and industry capability development aligned with national and NATO frameworks.

2020 12 – 2025 12

Hornsan.com
Livmedi UAB

Co-founder – CEO

- Innovative solutions in the life sciences sector, development and production of personal healthcare products and dietary supplements.

2022 09 – 2024 06 **LTG Infra AB** **Rail Baltica Management** **LTG group**	**General manager – Lithuania** ▪ International mega railway infrastructure project (total international value exceeding €25 billion).
2018 06 – 2022 07 **Ignitis UAB** **Ignitis group**	**Head of wholesale trading & business development division** ▪ Natural gas resources (including LNG) trading and business development.
2017 01 – 2018 03 **Modus energy UAB** **Modus group**	**Business development manager** ▪ Development of biogas infrastructure, production operations, and supply chain management.
2014 10 – 2016 12 **Žaliasis taškas VšĮ** **Der Grüne Punkt – DSD GmbH & Co. KG**	**Commercial director** ▪ Packaging waste recovery and recycling under the Extended Producer Responsibility (EPR) framework.
2013 02 – 2015 03 **Biogami UAB**	**Co-founder** ▪ Production and commercialization of bioorganic products, optimizing operations and expanding market presence.
2012 01 – 2013 02 **Veolia Environmental Services Lithuania UAB** **Veolia group**	**Commercial director** ▪ Commercial and operational management in waste management and environmental services, driving business growth and financial performance.
2011 05 – 2012 01 **Euro Engineering Georgia LTD / Baltic invest group**	**Director** ▪ Business development in the Caucasus region for 'ISM' University of Management and Economics, 'Ioli' retail chain, and 'Uptown Tbilisi' shopping center.
2010 05 – 2011 05 **National Audit Office – Lithuania**	**Senior officer – International relations division** ▪ Coordination of protocol and international relations at the Supreme Audit Institution, ensuring effective cross-border collaboration and compliance.
2008 05 – 2008 09 **Saverus Georgia LLC** **Baltvesta group**	**Head of commercial department** ▪ Development of commercial real estate projects – shopping and business centers.
2006 10 – 2008 05 **Koba Lithuania UAB** **Koba group**	**Consultant** ▪ Corporate-focused strategic commercial real estate consultancy (investment, development, management).
2005 07 – 2006 08 **Lidl UAB** **Lidl Stiftung & Co. KG** **Schwarz Gruppe GmbH**	**Regional manager** ▪ Executive development and expansion of retail grocery store network.